

Thank you for your interest in the AutoNation Car Buying & Service Program. You're now entitled to a better deal and special benefits not available to the general public!

Here are answers to the most common questions about this exclusive program...

### **Q1 - Who is AutoNation?**

AutoNation is the nation's largest automotive retailer with over 290 store locations from coast to coast. The company sells new and pre-owned vehicles from 32 manufacturer brands and offers a broad range of finance, insurance and warranty products.

### **Q2 - What is the AutoNation Car Buying & Service Program?**

It's a special program that is provided as a benefit from your employer. The program features the AutoNation Express online process where you can search for vehicles, calculate financing and payment options and reserve the vehicle of your choice – all online. In addition to great pricing with an average savings of \$3200, you also get exclusive benefits like a **\$200 Gas Card & 15% OFF Parts & Accessories**.

### **Q3 - How does the AutoNation Car Buying & Service Program work?**

- Step 1 – Begin by going through YouDecide's website
- Step 2 – Click "SHOP NOW" on the AutoNation offer page to start the process
- Step 3 – Search from over 100,000 vehicles to find the one you like
- Step 4 – Reserve your vehicle online and schedule an appointment to test drive
- Step 5 – After you purchase or sign a lease, you will receive your additional program benefits in 3-5 weeks

### **Q4 - When do I get my \$200 Gas Card and 15% OFF Parts & Accessories Certificate?**

You will receive an email from AutoNation within 3-5 weeks from the date of purchase. The communication will contain a single-use unique redemption code and web address for the gas card processing center. Your preloaded gas card (\$200 value) will be shipped to arrive within 1-2 weeks from redemption.

The email will also contain a link to download the single-use 15% OFF Certificate. Click the link and print the certificate. You will need to present the certificate at the time of purchase at your local AutoNation store.

### **Q5 – What are the requirements to receive my program benefits?**

You must start the process by clicking the "SHOP NOW" button on the AutoNation offer page through YouDecide's website, reserve a vehicle for test drive, and ultimately purchase a vehicle through AutoNation. Store walk-in purchases or prior purchases are not eligible.

### **Q6 – I purchased my vehicle without going through the online reservation process. Do I get the benefits?**

Unfortunately, no. You must start the process by clicking the "SHOP NOW" button on the AutoNation offer page through YouDecide's website and reserve a vehicle for test drive before visiting your local store to purchase. Store walk-in purchases are not eligible.

### **Q7 - Will I get the lowest possible AutoNation price online?**

The company is committed to providing low and fair market pricing. This philosophy applies online or in-store.

### **Q8 - What happens after I reserve a vehicle online?**

A store representative will contact you within 24 hours of submitting your information to confirm your test drive

appointment.

**Q9 - Can I buy a pre-owned vehicle through the Car Buying & Service Program?**

Yes! Both new and pre-owned vehicles are available through the Car Buying & Service Program.

**Q10 - Can I lease a vehicle through this program?**

Yes! Both purchases and leases are available through the Car Buying & Service Program.

**Q11 - Can I trade in my current vehicle?**

Yes! You can provide your vehicle information online, by phone, or in person and receive a guaranteed offer certificate for your trade.

**Q12 - What if I don't like the vehicle when I see it in person?**

Then you don't have to buy or lease it. The test-drive reservation is free and there's no obligation. If you are not satisfied, a store sales associate will help you find another vehicle. No pressure, only helpfulness!

**Q13- Who do I contact with questions?**

Please email [PartnerSupport@AutoNation.com](mailto:PartnerSupport@AutoNation.com) or call (888) 673-9272 with any Car Buying Program related questions.